Visalia, Inc. alleging that defendants violated the federal Fair Housing Act, 42 U.S.C. §§ 3601, et seq., and California Fair Employment and Housing Act, Government Code §§ 12955, et seq. by publishing advertisements stating a discriminatory preference. Defendants have denied all material allegations in the complaint.

The parties have agreed that in order to avoid protracted and costly litigation, the controversy should be resolved without a trial or adjudication on the merits and therefore have consented to entry of this decree and order. By entering into this consent decree and final order ("Decree"), defendants make no admission of liability or wrongdoing in connection with the allegations and claims made by plaintiffs.

It is hereby ordered, adjudged and decreed that:

#### **Monetary Payments**

1. Defendants shall make a total monetary payment in the amount of one hundred sixty thousand dollars (\$160,000.00). The payments shall be made in three installments as follows: The first installment shall be in the amount of sixty thousand dollars (\$60,000.00) and is due within 30 days of the date of lodging of this proposed Decree. The second installment shall be in the amount of sixty thousand dollars (\$60,000.00) and is due within 60 days of the date of lodging of this proposed Decree. The third installment shall be in the amount of forty thousand dollars (\$40,000.00) and is due within 90 days of the date of lodging of this proposed Decree. Each payment shall be made in the form of a check or checks made payable to the Attorney-Client Trust Account of Brancart & Brancart, and delivered to plaintiffs' counsel, Brancart & Brancart, 8205
Pescadero Road, Loma Mar, CA 94021 Following receipt of all monetary payment described above, plaintiffs' counsel shall file the executed Joint Application and Stipulation Re Dismissal, subject to the terms of this Decree.

#### **Mutual Release**

2. NFHA, FHCCC and defendants shall execute a mutual release indicating that this consent decree and final order constitutes a full and final settlement of any and all claims that they have related to this action. That mutual release shall include a waiver of Civil Code section 1542, and include all known and unknown claims.

### **Equitable Terms**

- 3. Defendant American Classifieds LLC and Thrifty Nickel Ads LLC, and their owners, officers, or managers shall comply with the following terms for the duration of this Decree:
  - **a. General:** American Classifieds LLC and Thrifty Nickel LLC shall comply with all federal laws prohibiting discrimination in the advertisement of housing including, but not limited to, the Fair Housing Act, and the federal regulations implementing the Fair Housing Act located at 24 C.F.R. section 100 *et seq*.
  - **b. Websites.** The websites, <u>www.americanclassified.com</u> and <u>www.tnol.com</u>, are owned and operated by Thrifty Nickel Ads LLC. The terms in this section apply to each of those websites and to any successor website installed by defendants replacing them.
  - (1) Thrifty Nickel Ads LLC shall revise the Member Agreement for americanclassifieds.com and tnol.com by adding the following additional language under "Information":

Housing Discrimination is Illegal. You acknowledge that no advertisement for rental or sale of residential property (a house, apartment, mobile home, boarding house, etc.) that you list on this website may state a discriminatory preference based on race, color, religion, sex, handicap or disability, familial status, national

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origin (and in certain states on the basis of marital status, source of income, age or sexual orientation), or an intention to make any such preference, limitation, or discrimination. Examples of discriminatory advertisements including "No Kids," "Adults Only," "Single Person," "Couple Only," "Perfect for Older Adult." A statement that the housing is limited to seniors or persons with disabilities is allowed if the property is HUD-qualified housing for the elderly or persons with disabilities, or is 55+ or 62+ Housing for Older Persons.

(2) Thrifty Nickel Ads LLC shall revise the Ad Placement Policies for AmericanClassifieds.com and tnol.com by adding the following additional language under "Free and Paid Ads":

"May not state a discriminatory preference based on race, color, religion, sex, handicap or disability, familial status, national origin, (and in certain states on the basis of marital status, source of income, age or sexual orientation), or an intention to make any such preference, limitation, or discrimination, in any advertisement concerning the sale or rental of a dwelling."

(3) If Thrifty Nickel Ads LLC allows users to directly place advertisements on AmericanClassifieds.com or tnol.com, then any user directly placing an advertisement under the category "Real Estate" shall be required, prior to placing that advertisement, to acknowledge that he or she understands that

"Housing Discrimination is Illegal. Any ad found to state a discriminatory preference based on race, color,

religion, sex, handicap or disability, familial status, national origin, (and in certain states on the basis of marital status, source of income, age or sexual orientation) will be removed immediately from this website."

(4) Thrifty Nickel Ads LLC shall post a header that would be clearly visible to any user browsing the "Real Estate" category on AmericanClassifieds.com or tnol.com that states

"The federal Fair Housing Act prohibits discrimination in the rental or sale of housing to any person because of race, color, religion, sex, handicap or disability, familial status or national origin. Discriminatory statements in housing listings also are illegal," or words to that effect.

The header should serve as a link to the website's fair housing page, as described below in paragraph (5).

- (5) Thrifty Nickel Ads LLC shall add a page to the americanclassifieds.com and tnol.com websites, easily found through a link at the bottom of the homepage, that includes a description of the federal Fair Housing Act and links to the websites of HUD and NFHA. (A fair housing page similar to that published by Craigslist shall constitute compliance with this provision.)
- (6) Thrifty Nickel Ads LLC shall make best efforts to remove discriminatory housing advertisements from americanclassifieds.com and tnol.com. For purposes of this provision, the good faith implementation of a screening or filter mechanism calculated to identifying discriminatory housing advertisements for purpose of

removal shall constitute best efforts.1

- (7) In the classified sections of americanclassifieds.com and tnol.com,
  Thrifty Nickel Ads LLC shall include contact information for users to
  report to Thrifty Nickel Ads LLC any advertisement for dwellings the
  users believe are in violation of the Fair Housing Act. Thrifty Nickel
  Ads LLC shall review that advertisement in a timely manner and
  make best efforts to cease publication if they have a good faith belief
  that the reported advertisement indicates any preference, limitation, or
  discrimination because of race, color, religion, sex, disability, family
  status, or national origin in violation of the Fair Housing Act.
- c. Royalty and Employment Agreements. American Classifieds LLC shall amend or addend to all existing Licensing, Royalty and Employment Agreements with its Publishers (a current list of which is attached as Exhibit 1 hereto) and Licensing, Royalty and Employment Agreements with all future Publishers to require that each Publisher establish a protocol for accepting and publishing advertisements for sale or rental of a dwelling so as to ensure compliance with the federal Fair Housing Act. That protocol (the "Publishing Protocol") shall include:
- (1) That the Publisher publish the following notice immediately under the column header regarding dwellings for rent in the classified advertisement section of each edition published stating,

"The federal Fair Housing Act prohibits discrimination in the rental or sale of housing to any person because of

<sup>&</sup>lt;sup>1</sup>For purposes of this Decree, "discriminatory advertisement" means any housing advertisement that indicates any preference, limitation, or discrimination because of race, color, religion, sex, disability, family status, or national origin in violation of the Fair Housing Act.

race, color, religion, sex, handicap or disability, familial status or national origin. Discriminatory statements in housing listings also are illegal," or words to that effect. The notice shall be printed in type which is a similar size as the column header for the column.

(2) That the Publisher's staff shall read the following notice, or words to the same effect, to any person who contacts the Publisher in person or by telephone seeking to place an advertisement for the rental or sale of housing before acceptance of the advertisement for publication: "Before I take your ad, I need to advise you of the following: "It is illegal to discriminate in the rental or sale of housing because of race, color, religion, sex, familial status, national origin, or handicap or disability."

This statement must be read to any person seeking for the first time to place a classified advertisement for the rental or sale of housing with the Publisher before the advertisement is accepted for publication. As to regular customers, who have already placed advertisements for the rental or sale of housing and have been added to the Publisher's customer database, it will not be necessary to reread this advisement once that customer has been so advised.

(3) That if the Publisher accepts advertisement placements by email or fax, then the Publisher shall provide the user with a statement, by fax or email, stating the following or words to the same effect:

"Before we process your ad, we need to advise you of the following: It is illegal to discriminate in the rental or sale of housing because of race, color, religion, sex, familial status, national origin, or handicap or disability."

As to regular customers, who have already placed advertisements for

- the rental or sale of housing with the Publisher and have been added to the Publisher's customer database, it will not be necessary to retransmit this advisement once that customer has been so advised.
- (4) That the Publisher provide fair housing training to its staff involved in the placement of real estate classified advertisement regarding compliance with the requirements of the Fair Housing Act and the fair housing laws of the state in which the Publisher is located, including examples of advertisements that may be construed to state an unlawful discriminatory preference (e.g., "couple preferred," or "one person only"), such training to be at the Publisher's expense and provided by an organization that has qualified for HUD funding under the Fair Housing Initiatives Program (FHIP), and provided to each staff person involved in the placement of real estate classified advertisements within 90 days of the entry of this Decree, or within 30 days, or as soon as practicable, of that staff person's date of hire or assumption of duties involving placement of real estate classified advertisements.
- (5) That the Publisher shall make best efforts to review all advertisements in the "Real Estate" category prior to their publication and transmittal to American Classifieds or Thrifty Nickel Ads for publication on its websites and make best efforts to identify and remove any advertisements that state an unlawful discriminatory preference.
- (6) That the Publisher, on a quarterly basis, run a quarter page fair housing advertisement in its print editions in the real estate section, chosen from samples provided by NFHA. (Those advertisements were developed by NFHA under its grant with HUD, have been approved for publication by HUD, and are widely published in other

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publications.)

**(7)** That the Publisher shall advise American Classifieds LLC in writing within 30 days of the Publisher's receipt of any judicial or administrative complaint filed against the Publisher for allegedly printing or publishing advertisements stating a discriminatory preference in violation of the federal Fair Housing Act or applicable state law.

American Classified LLC shall further amend or addend to the Licensing, Royalty and Employment Agreements, both existing and future, to provide that a Publisher's failure to establish and follow the terms of the Publishing Protocol may be grounds for termination of the Licensing, Royalty and Employment Agreement.

- **Breach.** It shall be a material breach of this Decree if a Publisher d. fails to run the required quarterly fair housing advertisements, or fails to implement the Publishing Protocol pursuant to the Royalty and Employment Agreement, and Americans Classifieds LLC fails to enforce the Publishing Protocol through its Licensing, Royalty and Employment agreement with that Publisher, subject to the notice provisions of paragraph 4 below and the opportunity to cure.
- 4. **Enforcement.** If NFHA determines that an American Classifieds LLC Publisher has printed or published an advertisement stating a discriminatory preference or limitation in violation of the federal Fair Housing Act ("discriminatory advertisement") or has otherwise failed to follow the Publishing Protocol, it shall give American Classifieds notice of that alleged violation. Pursuant to the terms of its Royalty and Employment Agreement, American Classifieds shall have 30 days within which to cure the alleged violation as follows:
  - If it is the first discriminatory advertisement run by that Publisher, a.

then the advertisement must be removed as soon as practicable from the americanclassifieds.com and tnol.com websites. If the Publisher has failed to implement or follow the Publishing Protocol, American Classifieds shall notify the Publisher in writing, reminding them of their obligation to do so under the its Licensing, Royalty and Employment Agreement and that continued failure to follow the protocol could result in termination of that agreement. American Classifieds shall provide NFHA with proof of this cure within 30 days of being notified by NFHA of the alleged discriminatory advertisement. The Publisher will also be required to comply with the requirements of section 4(f) below.

- b. If there is a subsequent violation, resulting in two or more additional discriminatory housing advertisements run by the Publisher within a six month period, then American Classified shall take the steps outlined above under 4(a) and below under 4(f) and shall notify the Publisher that its privileges posting and receiving housing advertisements with american classifieds.com or tool.com may be suspended for one week for subsequent violations. American Classifieds shall provide NFHA with proof of this cure within 30 days of being notified by NFHA of the alleged discriminatory advertisement.
- c. If there is a further subsequent violation, resulting in two or more additional discriminatory advertisements run by the Publisher within the three month period, then American Classifieds shall take the steps outlined above under 4(a) and below under 4(f) and that Publisher's privileges with american classifieds.com and thol.com shall be suspended for one week and no advertisements from that Publisher may be placed on the website during that time. American Classifieds shall provide NFHA with proof of this cure within 30 days of being notified by NFHA of the alleged discriminatory advertisement.

- d. If there is a still further subsequent violation, resulting in two or more discriminatory advertisements run by the Publisher within the next three month period, then American Classified shall take the steps outlined above under 4(a) and under 4(f) below and that Publisher's privileges with american classifieds.com and tool.com shall be suspended for two weeks and no advertisements from that Publisher may be placed on the website during that time. American Classifieds shall provide NFHA with proof of this cure within 30 days of being notified by NFHA of the alleged discriminatory advertisement.
- e. If there is a still further subsequent violation, resulting in one or more additional discriminatory advertisements run by the Publisher within the next three month period, then that Publisher's privileges with americanclassifieds.com and tnol.com shall be suspended for another two weeks. American Classifieds shall provide NFHA with proof of this cure within 30 days of being notified by NFHA of the alleged discriminatory advertisement.
- f. Whenever defendants observe or obtain notice of a discriminatory advertisement published by a Publisher, then American Classified, pursuant to its Licensing, Royalty and Employment Agreement with that Publisher, shall require the Publisher to remove the advertisement and run for at least one weekly publication a fair housing advertisement, similar in size and length as the discriminatory advertisement. For purposes of compliance with this provision, fair housing advertisement that state, "Fair Housing is the Law. Learn more at <a href="www.tnol.com/fair housing">www.tnol.com/fair housing</a>," or words to that effect will be deemed compliance.
- **5. Reporting.** American Classified and Thrifty Nickel Ads LLC shall report, as completed but at least annually, their completion and compliance with each of the provisions of this Decree, in the form of a letter, addressed to NFHA,

#### 1101 Vermont Ave., NW, Suite 710, Washington, DC 20005, Attn: Anne 1 2 Houghtaling. Copies of these reports may be made available to the Housing and 3 Civil Enforcement Section, Civil Rights Division, United States Department of 4 Justice, upon request by the United States or any party to this Decree. 5 **Enforcement.** The parties further agree that they will exhaust good faith mediation attempts before requesting the assistance of the Court in resolving 6 any disputes that arise under the terms of this Decree. 7 8 **Duration.** This Decree shall be in effect for a period of three years 7. 9 from the date of entry and the Court shall retain jurisdiction for purposes of enforcement. This Decree will terminate at the end of the three-year period. 10 11 12 APPROVED as to content and form: 13 14 **BRANCART & BRANCART** 15 /s/ Christopher Brancart 16 **Christopher Brancart** cbrancart@brancart.com 17 Attorneys for Plaintiffs 18 19 20 LAW OFFICES OF JAMES HOLLAND 21 /s/ James C. Holland 22 23 James C. Holland 24 james@jchollandlaw.com Attorney for Defendants 25 26 27

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1	Exhibit 1: "Publishers"
2	
3	Alabama
4	Birmingham, AL - American Classifieds
5	Dothan, AL - American Classifieds
6	Huntsville, AL - American Classifieds
7	Mobile, AL - American Classifieds
8	California
9	Visalia, CA - American Classifieds
10	Colorado
11	Colorado Springs, CO - American Classifieds
12	Fort Collins, CO - Thrifty Nickel
13	Pueblo, CO - American Classifieds
14	Florida
15	Fort Walton Beach, FL - American Classifieds
16	Merritt Island, FL - American Classifieds
17	Panama City, FL - American Classifieds
18	Pensacola, FL - American Classifieds
19	Tallahassee, FL - American Classifieds
20	Georgia
21	Atlanta, GA - American Classifieds
22	Columbus, GA - American Classifieds
23	Valdosta, GA - American Classifieds
24	Iowa
25	Davenport, IA - American Classifieds
26	Idaho
27	Boise, ID - American Classifieds
28	Idaho Falls/Pocatello, ID - American Classifieds

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1	Twin Falls, ID - American Classifieds
2	Illinois
3	Champaign, IL - American Classifieds
4	Peoria, IL - American Classifieds
5	Indiana
6	Evansville, IN - American Classifieds
7	Indianapolis, IN - American Classifieds
8	Kentucky
9	Owensboro, KY - American Classifieds
10	Louisiana
11	Alexandria, LA - American Classifieds
12	Monroe, LA - American Classifieds
13	Shreveport, LA - American Classifieds
14	Kansas
15	Kansas City, KS - American Classifieds
16	Missouri
17	Kansas City, MO - American Classifieds
18	Saint Joseph, MO - American Classifieds
19	Springfield, MO - American Classifieds
20	Saint Louis, MO - American Classifieds
21	North Carolina
22	Greensboro, NC - American Classifieds
23	Nebraska
24	Lincoln, NE - American Classifieds
25	Omaha, NE - American Classifieds
26	New Mexico
27	Clovis, NM - Thrifty Nickel
28	Roswell, NM - Thrifty Nickel

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1	Farmington, NM - American Classifieds
2	Hobbs, NM - Thrifty Nickel
3	Alamogordo, NM - American Classifieds
4	Las Cruces, NM - American Classifieds
5	Santa Fe, NM - Thrifty Nickel
6	Oklahoma
7	Lawton, OK - American Classifieds
8	Tulsa, OK - American Classifieds
9	Tennessee
10	Knoxville, TN - American Classifieds
11	Texas
12	Abilene, TX - American Classifieds
13	Amarillo, TX - American Classifieds
14	Beaumont, TX - American Classifieds
15	Bryan, TX - American Classifieds
16	Corpus Christi, TX - American Classifieds
17	Arlington, TX - American Classifieds
18	Denton, TX - American Classifieds
19	Fort Worth, TX - American Classifieds
20	Longview, TX - American Classifieds
21	Lubbock, TX - Thrifty Nickel
22	Odessa, TX - Thrifty Nickel
23	Paris, TX - American Classifieds
24	San Angelo, TX - American Classifieds
25	San Antonio, TX - American Classifieds
26	Temple-Killeen, TX - American Classifieds
27	Texarkana, TX - American Classifieds
28	Tyler, TX - American Classifieds

### ase 1:09-cv-01189-AWI -MJS Document 43 Filed 02/23/11 Page 16 of 16 Victoria, TX - American Classifieds Waco, TX - American Classifieds Wichita Falls, TX - American Classifieds Utah Orem, UT - American Classifieds **ORDER** IT IS SO ORDERED. Dated: February 22, 2011 -16-